

***EVANSVILLE GOODWILL
INDUSTRIES, INC.***

***Annual
Report***

2008



Evansville Goodwill Industries, Inc.

Board of Directors

Randy Wheeler, *Chairman*
Betty Hermann, *Chairman-Elect*
Jack Chaddock, *Vice-Chairman*
C. Michael Ballard, *Secretary*
Don R. Williams, *Treasurer*

Edgar D. Ancona	Cheryl Kuchna
Moretta Bosley	Pete Lambert
Charles H. Braun, Jr.	Richard Lutz
Dr. Jerry Brocksmitth	Pete Sabella
Everett E. Dillon	Misty Seaton
William Drebus	Daniel E. Temme
Bettie G. Engelbrecht	Nina Thurman
Danny E. Glass	Gene Warren, Jr.
Kurt Koenig	John O. Wells

Evansville Goodwill Industries Foundation, Inc.

Board of Directors

Dr. Jerry Brocksmitth, *President*
John O. Wells, *Vice-President*
Jay Picking, *Secretary/Treasurer*

Charles H. Braun, Jr.	Ronald G. Hollander
Kurt Koenig	Gene Warren, Jr.

Evansville Goodwill Industries

Executive Staff

Walter G. Koch II, *President/CEO*
Paul Foronda, *Vice President of Finance*
Greg Hall, *Vice President of Northern Division*
Mel Knapp, *Vice President of Sales*
Connie Ralph, *Vice President of Human Services*
Kim Bassett, *Administrative Assistant*

Executive Summary

Evansville Goodwill Industries, Inc. had a banner year in 2008. In fact, so many wonderful things happened that all we could say at the end of the year was "WOW!"

The start of 2008 found us thinking about our new facility in Princeton, Indiana. We knew that we not only wanted a place that would serve as Gibson County's premier resale outlet, but would also give us the opportunity to expand our Employment Services program into that area. By the end of the year, we were awarded a \$500,000 Community Focus Fund Grant for the new facility and had established a temporary office for an Employment Specialist in downtown Princeton. We are especially proud and grateful for our reception by the leadership and citizens of Gibson County who provided over 150 letters of support that accompanied our Community Focus Fund Grant request.

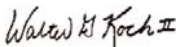
In April, the Board of Directors met to review and revise Goodwill's strategic plan. A committee has been formed and work continues as we look to the future of Evansville Goodwill Industries, Inc. and observe our 75th anniversary in 2010.

Early in May, a group of volunteers from the Toyota Children's Center brought the "Bright Spaces" program to the Goodwill Family Center's Children's Center. Bright Spaces are defined as "areas designed specifically to provide homeless children in shelters with a dedicated, warm, enriching area to play and learn." Additional support for this project was provided by the Bright Horizons Foundation, Toyota Motor Manufacturing Indiana and the PeyBack Foundation established by Indianapolis Colts quarterback, Peyton Manning, and his wife.

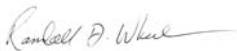
We ended 2008 by helping out one of our community partners. The Salvation Army lost most of the contents of a walk-in freezer used to store items for their food pantry in a break-in. Goodwill donated \$5,000 to help restock the freezer.

Finally, we were awarded a grant from the Indiana Department of Vocational Rehabilitation Services to provide School-to-Work Transition services to students with disabilities in Dubois, Perry and Spencer counties. Nine high schools in these counties are participating in the program.

For more details and information about our WOW year, please turn the page and see why we feel especially fortunate to be a part of this fantastic organization. And as always, [THANK YOU](#) for supporting our efforts.



Walter G. Koch II
President/CEO



Randall D. Wheeler
Chairman, Board of Directors

Consolidated Statements of Financial Position

December 31, 2008

	<u>2008</u>
Assets	
Cash and cash equivalents	\$ 756,024
Accounts receivable	151,144
Inventory	576,548
Grant reimbursements receivable	54,831
Investments	3,733,354
Property and equipment, net of accumulated depreciation and amortization	8,560,606
Other	<u>96,801</u>
Total assets	<u>\$ 13,929,308</u>
Liabilities and Net Assets	
Liabilities	
Accounts payable	\$ 170,441
Accrued payroll and payroll taxes	367,912
Interest rate swap agreements	216,370
Deferred compensation	436,341
Long-term debt	<u>2,039,162</u>
Total liabilities	3,230,226
Unrestricted Net Assets	<u>10,699,082</u>
Total liabilities and net assets	<u>\$ 13,929,308</u>

The accounts of both Evansville Goodwill Industries, Inc. and the Evansville Goodwill Industries Foundation, Inc. are included in all financial statements.

Consolidated Statements of Activities

Year Ended December 31, 2008

	<u>Unrestricted</u> <u>2008</u>
Revenues	
Public support - <i>Bequests and Contributions</i>	\$ 50,185
United Way	46,847
Vocational Rehabilitation- Fees and Grants	965,065
Transitional Housing - Grants	259,475
Store Sales	5,954,973
Recycling Sales	852,728
Community contracts	120,407
Fundraising	140,487
Investments	(404,614)
Other	48,120
Change in fair value of interest rate swap agreements	<u>(152,659)</u>
Total Revenue	<u>7,881,014</u>
Expenses	
Program Services	
Donated Goods	\$ 5,035,017
Community Contracts	122,320
Vocational Rehabilitation Services	642,423
Occupancy Costs	529,134
Transitional Housing Program	<u>458,810</u>
Total Program Services	6,787,704
Management and General	943,284
Organizational Dues	78,973
Fundraising	<u>56,434</u>
Total Expenses	<u>7,866,395</u>
Change in Net Assets	14,619
Net Assets, Beginning of Year	<u>10,684,463</u>
Net Assets, End of Year	<u>\$ 10,699,082</u>

The accounts of both Evansville Goodwill Industries, Inc. and the Evansville Goodwill Industries Foundation, Inc. are included in all financial statements.

2008 Graduate of the Year - Jeff Powers

Jeff was working in construction in 2005 and was injured in a fall. He was trying to save a coworker who was falling from a ladder. In so doing, Jeff fell from a 16-foot scaffold and severely injured his right arm and broke both wrists. He needed surgery to repair some of the damage and has screws and plates in his arm and elbow. He estimates that he lost 20% of his strength in his right arm from the injury.



Jeff was 45 years old when the accident happened and he had made a good living in the construction industry his entire adult life. Due to the severity of his injuries, he knew he could no longer do construction work and was extremely worried that he might not be able to learn a new trade at his age.

Within two months of beginning to work with his Goodwill Employment Specialist, Heather Hamman, Jeff found employment as a Security Guard with Spartan Security at the local Shoe Carnival Warehouse. When the contract ended at Shoe Carnival at the end of 2007, Spartan Security immediately transferred Jeff to a similar job at SAVIC. He currently works for Clark Security in a full-time position with benefits.

“My life has totally changed thanks to Goodwill and the people there. They went beyond just helping! If I had to do it all over again I would want Goodwill to be the one to help me find a place to start my life again!”

By the Numbers

<u>Operations, Contracts and Retail</u>	<u>2008</u>	<u>2007</u>
Number of Donations	285,517	252,687
Number of Items Sold on www.shopgoodwill.com	15,521	12,071
Annual Store Sales	\$5,954,973	\$5,575,942
<u>Human Services</u>	<u>2008</u>	<u>2007</u>
Total Number of Persons Served in All Programs	784	711
Number of Vocational Services Competitive Employment Placements	211	235
Average Hourly Wage for Vocational Services Clients Placed in Competitive Employment Outside Goodwill	\$7.68	\$7.23
Number of Families Served at the Goodwill Family Center	28	24
Number of Children in Families at the Goodwill Family Center	53	54
Percent Successful Exiting Families from the Goodwill Family Center	75%	68%



Ashlyn and
Evansville Mayor
Jonathan Weinzapfel
strike a pose at the
Bright Spaces
Ribbon Cutting.
May 13, 2008



Volunteers gather to celebrate their
work on the Bright Spaces project.



Our
temporary
Princeton
Employment
Services
office opened
in July 2008.



The children residing at Goodwill Family
Center reminded everyone to adopt
ducks for the 14th Annual Ducks on the
Ohio adopt-a-duck race in August 2008.



Children at the Family Center line up for
their chance to put their hands in paint
and add their handprints to the border
around the GFC Dining Room. Resident rooms and the dining area were
painted and refurbished by members of the Remember November 6th
Committee. Committee members, some of whom were directly impacted by
the November 6, 2005 tornado, planned the project as a way to productively
honor those lost in the tragedy.

MISSION STATEMENT

The mission of Evansville Goodwill Industries, Inc., a not-for-profit 501(c)(3) organization, is to provide quality vocational and developmental opportunities to people who are disabled and/or disadvantaged in order to enhance their ability to achieve full participation in society.

Store and Donation Center Locations

INDIANA

Evansville

500 S. Green River Road
1820 First Avenue
2201 S. Weinbach Avenue
4660 W. Lloyd Expressway

Jasper

201 U.S. Highway 231 South

Princeton

Highway 64 East

Tell City

15 E. Highway 66

Vincennes

1540 Willow Street

Washington

900 W. National Highway

Boonville

320 W. Main Street

KENTUCKY

Henderson

1300 S. Green Street

Owensboro

2916 W. Parrish Avenue

Madisonville

101 Madison Square Drive

ILLINOIS

Mt. Carmel

430 W. Third Street

Mt. Vernon

920 S. 42nd Street

ON-LINE SHOPPING

www.shopgoodwill.com

Mobile Collection Center Locations

Bell Oaks Plaza, Newburgh
Schnuck's North, Evansville



Evansville Goodwill Industries, Inc.
500 S. Green River Rd.
Evansville, IN 47715
Phone: 812-474-2222
Fax: 812-474-2233
www.evgoodwill.org

Evansville Goodwill Industries, Inc. has been accredited by CARF for Employment Services.

Evansville Goodwill Industries, Inc. is an equal opportunity employer and service provider and does not discriminate on the basis of race, color, national origin, disability, age, gender, religion or veteran status.